### TABLE 13B(N)
**REPRESENTED PROFESSIONAL RESEARCH SERIES - NON-EXEMPT**
**FISCAL YEAR**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Year at Step</th>
<th>7/1/18 Hourly</th>
<th>Salary Scale</th>
<th>1/12/20 Hourly</th>
<th>Salary Scale</th>
<th>UCSB Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Assistant Research</td>
<td>I</td>
<td>34.87</td>
<td>36.45</td>
<td></td>
<td></td>
<td>37.55</td>
</tr>
<tr>
<td></td>
<td>II</td>
<td>37.02</td>
<td>38.70</td>
<td></td>
<td></td>
<td>39.85</td>
</tr>
<tr>
<td></td>
<td>III</td>
<td>38.98</td>
<td>40.76</td>
<td></td>
<td></td>
<td>41.95</td>
</tr>
<tr>
<td></td>
<td>IV</td>
<td>41.24</td>
<td>43.11</td>
<td></td>
<td></td>
<td>44.40</td>
</tr>
<tr>
<td></td>
<td>V</td>
<td>43.34</td>
<td>45.31</td>
<td></td>
<td></td>
<td>46.60</td>
</tr>
<tr>
<td>(3190)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Associate Research</td>
<td>I</td>
<td>43.39</td>
<td>45.36</td>
<td></td>
<td></td>
<td>46.65</td>
</tr>
<tr>
<td></td>
<td>II</td>
<td>45.69</td>
<td>47.75</td>
<td></td>
<td></td>
<td>48.95</td>
</tr>
<tr>
<td></td>
<td>III</td>
<td>48.04</td>
<td>50.24</td>
<td></td>
<td></td>
<td>51.63</td>
</tr>
<tr>
<td></td>
<td>IV</td>
<td>50.91</td>
<td>53.21</td>
<td></td>
<td></td>
<td>54.84</td>
</tr>
<tr>
<td>(3180)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Research</td>
<td>I</td>
<td>50.96</td>
<td>53.26</td>
<td></td>
<td></td>
<td>54.89</td>
</tr>
<tr>
<td></td>
<td>II</td>
<td>54.89</td>
<td>57.38</td>
<td></td>
<td></td>
<td>59.15</td>
</tr>
<tr>
<td></td>
<td>III</td>
<td>59.05</td>
<td>61.74</td>
<td></td>
<td></td>
<td>63.36</td>
</tr>
<tr>
<td></td>
<td>IV</td>
<td>63.41</td>
<td>66.29</td>
<td></td>
<td></td>
<td>67.96</td>
</tr>
<tr>
<td></td>
<td>V</td>
<td>68.10</td>
<td>71.17</td>
<td></td>
<td></td>
<td>72.89</td>
</tr>
<tr>
<td></td>
<td>VI</td>
<td>73.42</td>
<td>76.73</td>
<td></td>
<td></td>
<td>78.93</td>
</tr>
<tr>
<td></td>
<td>VII</td>
<td>79.21</td>
<td>82.81</td>
<td></td>
<td></td>
<td>85.39</td>
</tr>
<tr>
<td></td>
<td>VIII</td>
<td>85.73</td>
<td>89.61</td>
<td></td>
<td></td>
<td>92.43</td>
</tr>
<tr>
<td></td>
<td>IX</td>
<td>92.96</td>
<td>97.18</td>
<td></td>
<td></td>
<td>100.19</td>
</tr>
</tbody>
</table>

Comp Group A21